

Illustrationen, Grafiken und Infografiken zum Inbound-Marketing

(Bitte unbedingt immer mit Quellenangabe verwenden.)

Ein Download von Firmenfischen.com / Michael Zeyen

Content Marketing Roadmap

The B2B Buyer's Journey



TOP DOG

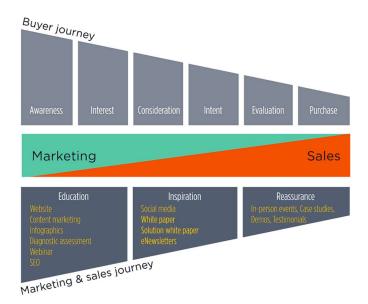
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Quelle: https://topdogsocialmedia.com/content-marketing-roadmap//
https://2f9gq729pkz27zemay5nsl4e-wpengine.netdna-ssl.com/wp-content/uploads/2017/10/top-dogs-content-marketing-roadmap.jpg

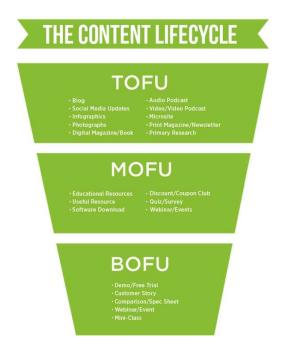


Quelle: https://www.yumyumvideos.com/how-to-use-content-video-in-sales-funnel-stages-wp/



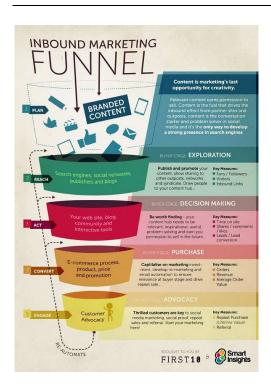


Quelle: https://toolboxcreative.com/the-sales-and-marketing-integration-roadmap/



Quelle: https://www.digitalmarketer.com/digital-marketing/content-marketing-strategy/



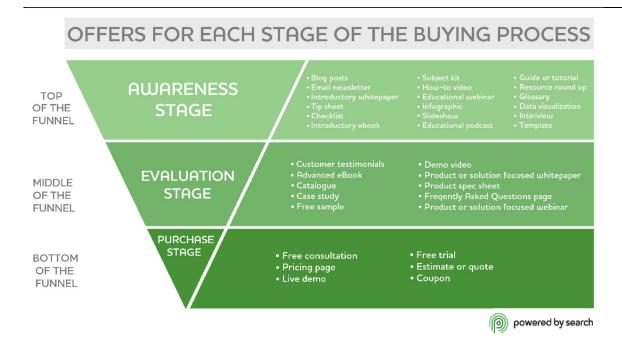


https://www.smartinsights.com/wp-content/uploads/2012/02/inbound-marketing-funnel.jpg

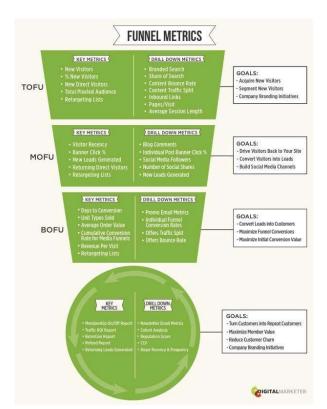


https://www.act-on.com/blog/how-to-maximize-your-inbound-strategy/





http://www.poweredbysearch.com/wp-content/uploads/2013/08/Offers-for-Each-Stage-of-the-Buying-Process1.png



https://www.digitalmarketer.com/digital-marketing/website-analytics/images/image04.jpg





Digital Marketing Funnel

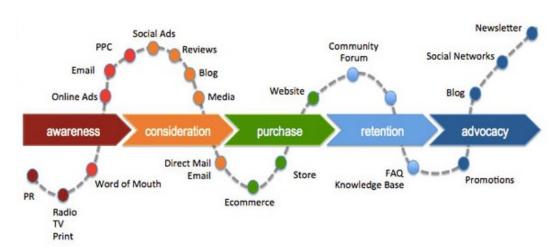
https://moz.com/blog/building-your-marketing-funnel-with-google-analytics



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https://www.freelansy.com/loadfile/2018/06/SALES-2.png



https://www.mysdm.ch/wp-content/uploads/2016/05/journeymap1.png



https://wifimaku.com/online-marketing/files/16515247/16482458/1/1471698883266/Verkaufszyklus-4-Phasen.png http://www.hubspot.com/inbound-marketing



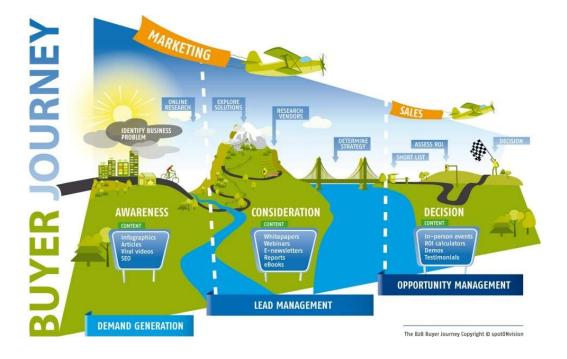


The Voice of the Customer can be activated at every stage of the Buyer's Journey. Customer references, stories and referrals can add value and influence the buyer's decision making process throughout the entire customer lifecycle.



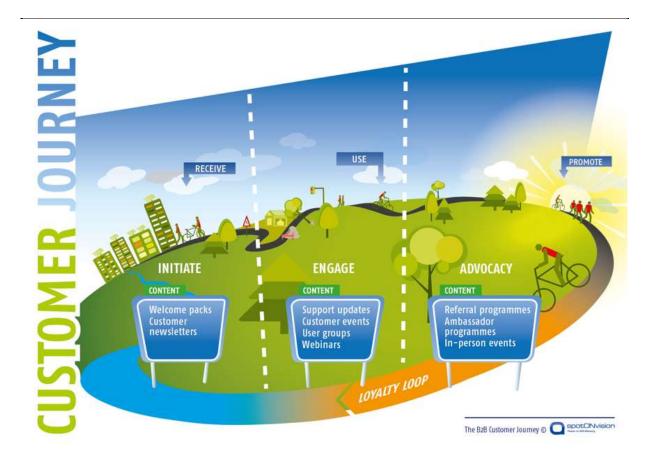
RO-BuyersJourney-Infographic v5.jpg

https://www.roinnovation.com/how-to-align-customer-stories-to-buyers-journey/





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Quelle: https://www.spotonvision.com/